

Aftersales Consultant (Sales Progression) Required

Full-time,

Monday to Thursday 9.30am – 6.00pm

Friday 9.30am – 5.30pm

£18k per annum, with a realistic OTE of £28-32k

Are you:

- **Looking for a challenge in a fast-growing company?**
- **Passionate about customer service?**

Yieldit is a fast-growing company which specialises in the marketing and sales of buy to let investment property. Best described as a hybrid estate agency, Yieldit has been making waves in the investor-owned property market. Our unique offering of understanding buy-to-let landlords as business owners and dealing with sales as such understanding and simplifying what drives both BTL vendors and purchasers has captured the imagination of this market, which has in turn accelerated rapid growth.

Currently boasting over 350 active listings and over 100 properties sold subject to contract, our strong sales success has led to the expansion of the Aftersales Department.

What we're looking for in our Aftersales Consultant:

Reporting to the Head of Aftersales the ideal candidate will ideally come from a property sales, sales progression or legal background. Knowledge of progressing sales and working with vendors, purchasers and both representative solicitors is preferred but not essential, even if knowledge is only at a basic level, full training will be given.

As our Aftersales Consultant you will need to be organised and hard-working and have a thorough and structured work ethic. Working to tight deadlines, targets and KPI's is essential and understanding all parties' needs is key to success in this demanding but rewarding role. This is a commission-based role, so the hardest working and most successful are rewarded as such. You will need to have a strong attention to detail and good at following processes.

You will need a good understanding of the use of spreadsheets and trackers, along with the importance of using a CRM system. Knowledge of Salesforce is preferred but not essential. Communication is mainly telephone and email-based, therefore an excellent telephone manner is essential. You will need a good understanding of MS Word and Outlook also.

What we can offer our Aftersales Consultant:

- Basic salary of £18,000 per annum, with a realistic OTE of £28k - £32k per annum
- Private Healthcare, pension scheme, and free eye tests after 1 year of service
- Outstanding performance is recognised and rewarded in various forms throughout the year, such as bonuses and social events

Please submit your CV and cover letter to careers@yieldit.com to apply!